2017 Annual Report
Leading the way because every life counts™

- 2,858 free vaccinations given
- 6,085 feral cats received *TNVR services
  *trap/neuter/vaccinate/return to neighborhood
- 12,730 spay/neuter surgeries for owned pets
- 32,016 owned pets seen at our hospital
- 92,940 volunteer hours received
- 181,542 pounds of free pet food given
- 85¢ per dollar goes to Program Services
- 92% save rate
- 8,661 homeless animals saved
### Revenue and Support for Years Ending December 31, 2017 and 2016

**Changes in Unrestricted Net Assets**

<table>
<thead>
<tr>
<th>Source</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>2,227,619</td>
<td>1,841,997</td>
</tr>
<tr>
<td>Program services</td>
<td>3,900,637</td>
<td>4,269,544</td>
</tr>
<tr>
<td>Grants</td>
<td>244,294</td>
<td>217,987</td>
</tr>
<tr>
<td>In-Kind contributions</td>
<td>369,026</td>
<td>211,995</td>
</tr>
<tr>
<td>Interest income and dividends</td>
<td>84,001</td>
<td>180,672</td>
</tr>
<tr>
<td>Other income</td>
<td>13,440</td>
<td>13,440</td>
</tr>
<tr>
<td>Unrealized gain (loss) on investment</td>
<td>206,980</td>
<td>(44,874)</td>
</tr>
<tr>
<td>Unrealized gain (loss) on beneficial interest in Community Foundation</td>
<td>22,620</td>
<td>0</td>
</tr>
<tr>
<td>Gain (loss) on disposal of furniture and equipment</td>
<td>(27,658)</td>
<td>14,900</td>
</tr>
<tr>
<td></td>
<td>7,040,959</td>
<td>6,705,661</td>
</tr>
</tbody>
</table>

| Product sales                               | 1,992,306  | 2,075,749  |
| Less cost of goods sold                     | (1,134,499) | (1,144,014) |
|                                              | 857,807    | 931,735    |

| Special events                              | 1,124,305  | 856,443    |
| Less direct cost of special events          | (296,432)  | (241,271)  |
|                                              | 827,873    | 615,172    |

| Net assets released from restrictions       | 292,272    | 132,793    |
| Total Unrestricted Revenues and Support     | 9,018,911  | 8,385,361  |

### Expenses for Years Ending December 31, 2017 and 2016

**Program Services**

<table>
<thead>
<tr>
<th>Service</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shelter Adoption Center</td>
<td>3,007,123</td>
<td>2,627,959</td>
</tr>
<tr>
<td>Community Outreach</td>
<td>366,298</td>
<td>332,591</td>
</tr>
<tr>
<td>Animal Health Center</td>
<td>4,091,544</td>
<td>4,249,936</td>
</tr>
<tr>
<td>Total Program Services</td>
<td>7,464,965</td>
<td>7,210,486</td>
</tr>
</tbody>
</table>

**Support Services**

<table>
<thead>
<tr>
<th>Service</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration</td>
<td>415,743</td>
<td>390,100</td>
</tr>
<tr>
<td>Fundraising</td>
<td>874,566</td>
<td>788,446</td>
</tr>
<tr>
<td>Total Support Services</td>
<td>1,290,309</td>
<td>1,178,546</td>
</tr>
</tbody>
</table>

| Total Expenses                               | 8,755,274  | 8,389,032  |
| Net Increase (Decrease) in Unrestricted Net Assets | 263,637    | (3,671)    |

**Changes in Temporarily Restricted Net Assets**

<table>
<thead>
<tr>
<th>Source</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>1,028,582</td>
<td>162,390</td>
</tr>
<tr>
<td>Unrealized gain (loss) on investment</td>
<td>17,171</td>
<td>7,763</td>
</tr>
<tr>
<td>Investment income</td>
<td>2,172</td>
<td>2,746</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>(292,272)</td>
<td>(132,793)</td>
</tr>
<tr>
<td>Net increase in temporarily restricted net assets</td>
<td>755,653</td>
<td>40,106</td>
</tr>
</tbody>
</table>

| Income                                       | 1,019,290  | 36,435     |
| Net Assets, beginning of year                | 5,927,216  | 5,890,781  |
| Net Assets, end of year                      | 6,946,506  | 5,927,216  |

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**2017 Revenue**

- **Program Services**: 48%
- **Contributions**: 35%
- **Wills & Bequests**: 7%
- **In-Kind**: 4%
- **Grants**: 2%
- **Interest & Dividends**: 1%
- **Investment & Gains**: 3%

**2017 Expense**

- **Program Services**: 85%
- **Fundraising**: 10%
- **Administration**: 5%

Donors listed at HumaneSocietyTampa.org/AR17
**2017 DONORS**

### $10,000+

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- Mrs. Pat Antonini
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- ASPCA
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Our Pet Partners program provides us with a reliable, predictable source of income through recurring monthly donations and is crucial to the financial health of our organization. Thank you, Pet Partners!

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Ms. Morgan Galizia
Dory Gallagher
Ms. Susan Galli
Ron and Ilse Gambill
In Memoriam

We honor and thank these dear friends who remembered homeless and needy animals in their wills.

Jean Bell
Barry Fishel
Patricia Gillette
Kevin Halaby
Shirley Lewenthal
Todd Lunge
Anna Machado
Dorothy McFarland
Alice Morales
Robert Rue
Betty Lee Williams

We remember these animal lovers whose friends and family members made donations in their memory.

Charles Allen
Roseanne Asprinio
Maggie Bade
Mildred Beard
Andrew Bladon
John Campa
Anna Elisa Carender
James "Jace " Carson
Nancy Congelio
Oriana Covington-Ciezta
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